

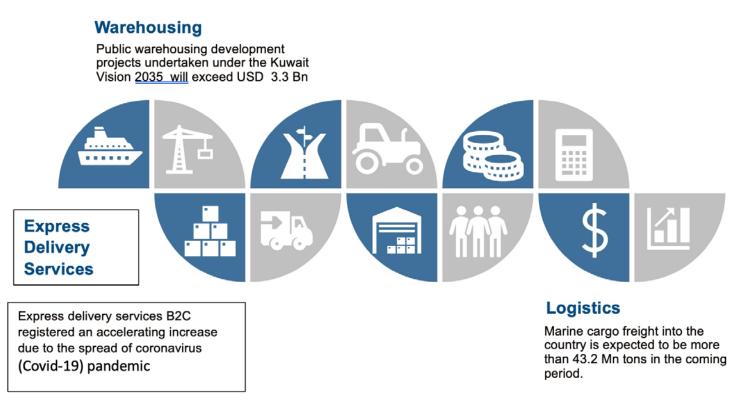


Investing in Kuwait

Sector Overview

The development and expansion of seaports and the expansion of the airport have resulted in the development of several logistics and warehousing projects in the country.





Kuwait offers interested investors a host of mega investment opportunities in in storage and logistics support in the field of warehousing, logistics, and express delivery services to attain the goals of the National Vision 2035 and its development plans.

Storage & Logistics Sector

SUBSECTORS





Warehousing

MARKET FACTORS

- Warehouses are mostly used by manufacturers, wholesalers, importers, and distributors. Trading is an important part of the country's economy and vital for the day-to-day functioning of the society; warehousing plays a pivotal role in the chain of trading activities conducted in the country.
- There is several warehouses in Kuwait owned by the public sector most of which are located at the airports, seaports and inland including the following:

Location	Owner	Capacity (sqm)
Shuwaikh Port		450,000 ¹
– Open Storage	Kuwait Ports Authority	170,000 ¹
 Warehouse storage 		170,000
Shuaiba Port	Kuwait Ports Authority	14,500 ¹
Doha Port	Kuwait Ports Authority	50,000 ¹
Kuwait International	General Directorate of	10,000,3
Airport	Civil Aviation	+ 10,000 ³
Mina Abdullah/Shuaiba	Kuwait National	16 606 ²
	Petroleum Company	16,606 ²
Mina Abdullah/Shuaiba	Kuwait National	0 650 2
	Petroleum Company	9,650 ²
Mina Abdullah/Shuaiba	Kuwait National	
	Petroleum Company	611,543 ²
Mina Abdullah/Shuaiba	Kuwait National	67 630 ²
	Petroleum Company	67,620 ²
Sabhan	Ministry of Health	32,500 ²

• The private sector is also very active in the storage segment. Some of the prominent warehouses owned by the private sector include the following:

Commercial Storage

Location	Owner	Capacity (sqm)
Sulaibiya	Agility Public Warehousing Company	20,000 ²
Sulaibiya	(K.S.C.P)	20,000
- I. II. I	Agility Public	
Sulaibiya	Warehousing Company (K.S.C.P)	18,000 ²
	Agility Public	
Sulaibiya	Warehousing Company (K.S.C.P)	8,420 ²
	Agility Public	
Sulaibiya	Warehousing Company (K.S.C.P)	8,420 ²
	Agility Public	
Mina Abdullah	Warehousing Company (K.S.C.P)	84,142 ²
	Jassim Transport &	
Mina Abdullah	Stevedoring Company (K.S.C.P)	150,000 ²
Mina Abdullah	KGL Logistics Company (K.S.C.P)	84,000 ⁵

Cold Storage

Location	Owner	Capacity (sqm)
Sulaibiya	Agility Public Warehousing Company (K.S.C.P)	16,836 ²
Sulaibiya	Agility Public Warehousing Company (K.S.C.P)	15,480 ²
Mina Abdullah	Agility Public Warehousing Company (K.S.C.P)	9,000 ²
Mina Abdullah	Agility Public Warehousing Company (K.S.C.P)	12,387 ²

Mina Abdullah	Jassim Transport & Stevedoring Company	10,000 ²
	(K.S.C.P)	

• The government has launched a number of initiatives to add increase warehousing capacity. Some of these include⁴:

Project	Cost	% of GDP
Development of the Mubarak Al Kabeer Port at the Boubiyan Island Port Development	USD 3,291.7 Mn	2.79%
Development of the Airport Cargo City Development for cater- ing to the air cargo of the country	USD 120 Mn	0.10%
Development of the storage areas of the Kuwait Ports Corporation	USD 664.5 Mn	0.56%
Development of gener- al warehouses and border ports at Al Abdali	USD 2,029.9 Mn	1.72%

Sources: ¹Kuwait Ports Authority, ²Logistics Capacity Assessment., ³Jassim Transport & Stevedoring Co., ⁴Kuwait Vision 2035, ⁵Kuwait United Development Co.



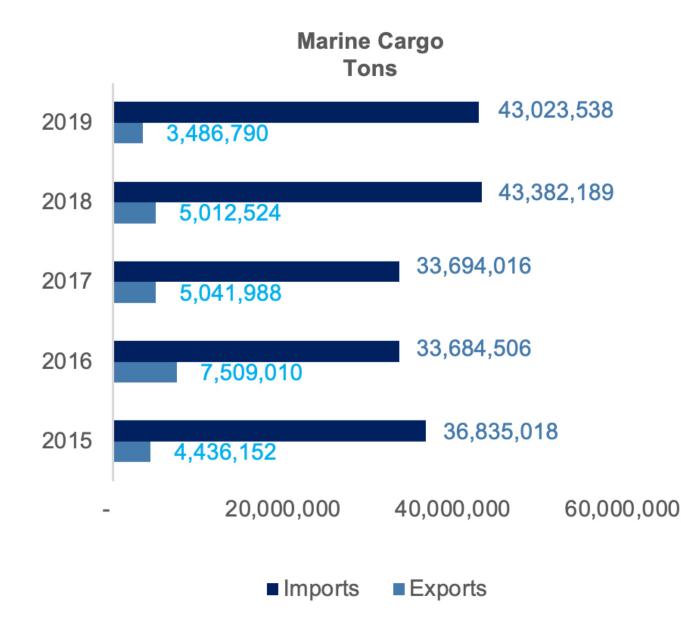
Investing in Kuwait

Logistics

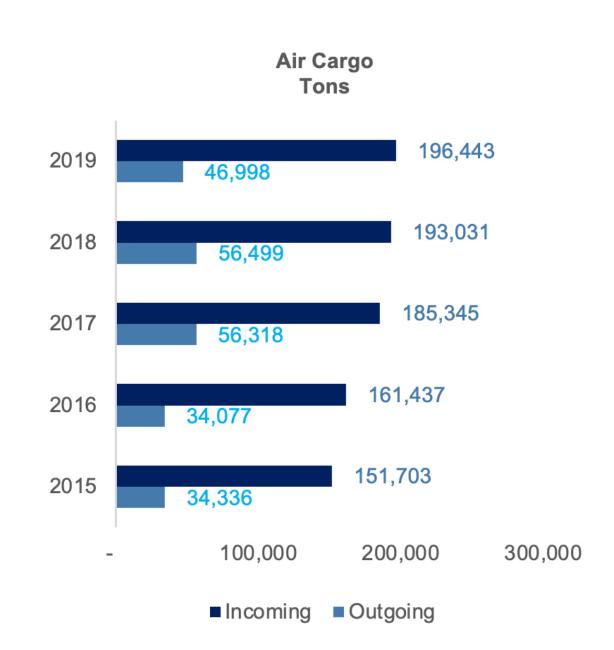
MARKET FACTORS

• Commercial freight movement in Kuwait is undertaken by marine, air, and land transportation, but marine remains the main mode of transportation. The development of new ports and the expansion of existing ones and the construction of the GCC railway system are expected to enhance the amount of regional trade, which will require further logistical support to meet the heightened momentum of trade during this time.

The import and export of marine cargo freight in 2019 reached 43 Mn tons and 3.5 Mn tons respectively. The CAGR of cargo import freight was 4% and export freight was -5.8% from a base of 2015.¹



The incoming and outgoing of air cargo freight in 2019 reached 196.4 thousand tons and 46.9 thousand tons respectively. The CAGR of incoming cargo freight was 6.7% and outgoing cargo freight was 8.2% from a base of 2015.¹



- Many private sector companies in Kuwait cater to the logistics sector. Some of the prominent companies include:
 - Agility Public Warehousing Company Publicly Listed
 - Kuwait and Gulf Link Logistics Company Publicly Listed
 - Jasim Transport & Stevedoring Company Publicly Listed

Storage & Logistics Sector

• There are several projects being developed by the government to support the logistical infrastructure of the country. They include²:

Project	Cost (USD Mn)	% of GDP
Railway Network in the State of Kuwait (Phase 1)	60.5	0.05%
Establishment of an export, import and customs inspection zone in the western Shuaiba region	49.8	0.04%
Expansion and development of the Shuwaikh Port Development	548.2	0.46%
Expansion and development of the Shuaiba Port Development	358.8	0.30%
National Center for Ship Traffic Systems (VTS) and Search and Rescue Building	53.8	0.05%
Expansion and development of the Doha Port	265.8	0.23%
Building the Mubarak Al Kabeer Port	3,291.7	2.79%

• There are also plans for establishing four logistics cities including an area of 317,355 sqm at Shuwaikh port, 300,000 sqm at Doha port, another 270,000 sqm at Doha port and 1,000,000 sqm at Mina Abdullah Port. The engineering design tender for these locations was recently launched by Kuwait Ports Authority.

Sources: ¹CSB, ²Kuwait Vision 2035.



Express Delivery Services

MARKET FACTORS

- Express delivery services are crucial for Kuwait's logistics market.
- Kuwait's e-commerce industry has witnessed a tremendous growth over the last years reaching USD 1.9 Bn in 2020 with a wide range of shipments coming into Kuwait reflecting the changing preferences of consumers and their acceptance to shop electronically.²
- The players of the express delivery services in Kuwait include local and international companies. Some of the prominent international companies include:
 - Aramex
 - DHL Express
 - UPS
 - Porter Express
 - TNT
 - Skycom
 - FedEx
- International companies play an important role in the market because of high volume of trade, shipments related to expatriates and growing business activities.

Sources: ¹Shipa, ²Statista, ³Cision.





